

Message Text

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11

ACTION COME-00

INFO OCT-01 EUR-06 ISO-00 EB-05 RSC-01 DRC-01 /014 W

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R 060647Z JUL 74

FM AMEMBASSY WARSAW

TO SECSTATE WASHDC 9860

INFO AMEMBASSY VIENNA

UNCLAS WARSAW 3834

E.O. 11652: N/A

TAGS: ETRD, BEXP, PL

SUBJECT: U.S. FIRM ORDERS LPG TANKERS FROM POLAND

REF: WARSAW 3575

PASS COMMERCE/BEWT

VIENNA FOR EWTC

1. EMBASSY HAS LEARNED FROM BOTH U.S. AND POLISH SOURCES THAT NORTHERN NATURAL GAS COMPANY OF OMAHA IS ORDERING TWO 49,000-TON LPG TANKERS FROM CENTROMOR FOREIGN TRADE ENTERPRISE. TOTAL PRICE FOR BOTH SHIPS IS \$90-100 MILLION. TANKERS WILL BE BUILT IN POLISH YARDS ACCORDING TO STANDARD NORWEGIAN DESIGN. DELIVERY TIME IS THREE YEARS.

2. EMBASSY IS NOT CLEAR ABOUT TERMS OF PAYMENT. POLISH SOURCE DESCRIBED SALE AS "CASH" TRANSACTION, WITH 15 PERCENT PAYABLE ON SIGNING OF CONTRACT, ADDITIONAL TEN PERCENT ON LAYING OF KEELS IN 1975, AND FINAL PAYMENT ON DELIVERY OF VESSELS IN 1977. AMERICAN SOURCE (MAZNIK, VICE PRESIDENT OF NORTHERN NATURAL GAS) SAID 70 PERCENT OF PAYMENT WOULD BE MADE IN ADVANCE, WITH BANK HANDLOWY PROVIDING GUARANTEE.

3. CONCLUSION OF THIS CONTRACT OFFERS OPPORTUNITIES FOR U.S. FIRMS PROVIDING SPECIALIZED SHIPBUILDING
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EQUIPMENT, SHIPBOARD EQUIPMENT, AND CRYOGENIC EQUIPMENT

AND TECHNOLOGY (SEE REFTEL).

DAVIES

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NNN

Message Attributes

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Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Authority: n/a
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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Drafter: n/a
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